



Richard J. Mahoney, CFRE **Managing Director**

Richard J. Mahoney, CFRE, was the Vice President and Chief Development Officer of Washington Health System Foundation, in Washington, Pennsylvania, where he served as the chief development officer for 29 years. During his tenure, the Foundation raised over \$67 million in philanthropic support for the health system, including campaigns to establish the system's first wellness and fitness center and the first residential hospice in the Pittsburgh region. He was also responsible for increasing the Foundation's endowment \$1.2 million to more than \$17 million.

Prior to joining Washington Health System, Rich was Vice President, Institutional Advancement at Carlow College in Pittsburgh, Pennsylvania where he increased annual fund program by over 80 percent and total giving by 300 percent. He also developed and implemented strategies for Phase II of a \$10 million capital campaign.

Rich began his career in higher education fundraising as the Assistant Development Director at Duquesne University in Pittsburgh where he was responsible for annual fund giving. His efforts resulted in a 37 percent increase in giving – the highest level in the university's history – which led to his Annual Fund Office being nominated as a finalist in the CASE U. S. Steel Award for sustained giving for three consecutive years.

Rich graduated cum laude with a Bachelor of Arts degree from Western New Mexico University in Silver City, New Mexico in 1968. During his senior year, the NCAA named him one of thirty-three Football Scholar-Athletes in the nation and he was also named to Who's Who in American Colleges and Universities. He obtained his Master of Arts degree from West Virginia University in Morgantown, West Virginia, in 1972 and has completed additional graduate work through Dayton University.

Rich has held the designation of Certified Fund Raising Executive (CFRE) since 1990. His professional memberships include the Association for Healthcare Philanthropy (AHP), Association of Fundraising Professionals (AFP), and the Pittsburgh Planned Giving Council (PPGC). In 1997, he was named the *Outstanding Fund Raising Executive of the Year* by the Western Pennsylvania Chapter of NSFRE. He has presented various topics at numerous local, regional and national conferences.