



## **Audrey Edmonds Stone** **Managing Director**

Audrey Edmonds Stone has a 30-year advancement career spanning private and public higher education, academic medicine and the arts. Along the way, she has built dynamic development programs, engaged volunteers at all levels, collaborated with institutional leaders, mentored and managed individual gift officers and support teams. By nurturing mature and existing donor relationships and engaging new prospects, she has raised funds to build endowments, support programs, operations, construction and research.

A first-generation college graduate, Audrey had a foundational undergraduate experience grounded in the liberal arts, uniquely aimed at developing leadership, curiosity, courage and perseverance. Her career has been enriched by finding connections between institutional need and the passion of individual philanthropists.

Prior to partnering with Carter, Audrey served four years as Vice President for Institutional Advancement at Hollins University where she had specific responsibility for strategic leadership of all facets of alumnae relations and development. She successfully bolstered internal capacity to deepen relationships with an expanded circle of alumnae and friends. Audrey served as staff liaison to the governing board's committee on development, supported the nominating committee and served as a member of the President's Executive Cabinet.

Prior to Hollins, Audrey spent 12 years at Wake Forest Baptist Medical Center where she was responsible for a \$400 million comprehensive campaign including principal gifts, annual funds, and strategic operations. The medical center's centralized development function supported a medical school, medical research and patient care initiatives. She also raised funds for one the country's 42 NCI designated comprehensive cancer centers and a stand-alone children's hospital in addition to raising scholarships for students and medical research.

## **Board and Volunteer Leadership**

Audrey's personal commitment to the non-profit sector includes service as a member of the Committee on Leadership Development for the Women's Fund of Winston-Salem, NC, President and Treasurer of the Mental Health Association of Greensboro, NC and volunteer service with the Roanoke Refugee Partnership in Roanoke, VA.

## **Personal**

A lifelong student of foreign languages Audrey studied both French and German extensively, earning both a Bachelor of Arts and a Master of Arts in German, from Regis College and Penn State University, respectively. She is a Fulbright Scholar having received a German Academic Exchange Grant to study in Germany.

Audrey and her husband, Bob reside in Roanoke, Virginia after having lived the better part of 30 years in North Carolina. Their adult daughter, Meredith, lives in the Washington DC area.